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Green shoots: a global perspective

How have we progressed in 2023? We continue to refine our focus from "scores" to decarbonization including beginning to look at asset CapEx plans to identify pathways and priorities toward net zero. With the addition of smart metering in Germany and increased tenant energy disclosures, we can work with our tenants to prioritize those items to achieve greater asset performance.

What are some of the challenges we ran into over the course of the year? Despite a few years of tough inflation numbers and rising cap rates in most, if not all markets, our assets are well positioned. For the most part our tenants are adapting to more challenging business conditions, and in those situations where our tenants are moving, have failed or need to downsize, we are taking the opportunity to build in greener tenant improvements and upgraded base building systems. The key challenge is of course making all the math work. But retrofits of vacant space are much easier than completing the same work on occupied space.

What opportunities did we come across in 2023? We have seen some promising introduction of renewable energy sources and onsite renewable opportunities for some of our properties. We have been strong driving social value in our U.S. apartment portfolio, in particular and are starting to carry those initiatives over into other property types and tenant operations.

"Green is not dead, quite the contrary, the greenest projects are leasing faster for much higher rents and are enjoying financing premia as well as slightly stronger appraisal support."

I was recently at ULI's European meeting in Milan and was uplifted by days long case studies, testimonials and inspirational speeches about advanced climate activism, building better places for people and the world we live in and an overall energy level that has largely recovered it's prepandemic enthusiasm. Green is not dead, quite the contrary, the greenest projects are leasing faster for much higher rents and are enjoying financing premia as well as slightly stronger appraisal support. Green shoots, indeed.

Amy Erixon

Principal, President, Global Investment Management





"Challenging financial conditions have resulted in significant political headwinds for advancing the green agenda."

What were our clients' priorities in 2023? They are focusing on greater granularity in their risk screens and data harmonization. Both are projects that we are well versed in and are happy to help. These issues are common in the industry, especially among plan sponsors with multiple managers.

What are we expecting for the year ahead? Insurance cost increases are a steeply increasing issue and require more lead time and assistance to ensure adequate coverage and explain cost increases to tenants. These increases have been far higher than other operating expense items. Concerted focus in required. We will also be completing the Carbon Risk Real Estate Monitor (CRREM) modelling for our European portfolio and looking to increase data coverage for our U.S. assets. We expect to add additional assets in Canada this year and are selecting state-of-the-art green new developments for our Canadian programs.

What is the level of optimism for the months to come? Challenging financial conditions have resulted in significant political headwinds for advancing the green agenda. We, along with most real estate professionals recognize this is political expediency and we must engage our employees, contractors, tenants, and financial partners in understanding that doing he right thing is less expensive in the long run and prevents functional obsolescence risks that could aggravate already difficult tenant, financing, and insurance markets. Industry leaders are stepping up political pressure and are speaking out to resist backsliding.





Investor initiatives

Cooperation between landlords, service providers, and occupiers is essential to achieving our ESG goals. Since 2022, we've incorporated a "sustainable operations" clause in all new leases, continually raising awareness among our tenants.

When tendering new service contracts, such as those for facility and property management, we ensure that ESG considerations are integrated to the scope of services. This includes monitoring and reporting consumption, assisting with the execution and implementation of new initiatives, replacing, and upgrading building technologies, and advancing digitalization.

ESG has become an integral part of any due diligence conducted by investors. It is no longer viewed as an added value but as a key component of any negotiation.

Occupier requirements

The focus on sustainable fit-out requirements from our occupiers has significantly increased in recent years across various property types. These requirements include energy-efficient building upgrades, flexible spaces, and social components. This shift is driven both by the tenants' growing ESG commitments and regulatory mandates. For example, in Germany, companies of a certain size are legally required to conduct an energy audit every two years. Consequently, most tenants must incorporate these requirements into their leases. As a landlord, we are dedicated to collaborating with our tenants and aligning our targets, not just collecting data. This approach ensures our buildings remain attractive in the broader market.

Challenges

There is no uniform market practice for ESG standards yet, so investors and lenders are developing their own scoring models to set their targets. Challenges often arise due to federal rules and regulations, which tend to be very tenant-protective. For example, data and privacy laws, particularly those affecting consumers, make it difficult for building owners and managers to track consumption in both residential and commercial units. Most utility contracts are directly between the tenant and provider, leaving little leverage for owners or managers to obtain data. To address this, we have started implementing a "sustainable acknowledgment" in our leases, where tenants commit to providing this information once a year.



Progress towards our goals Explore our global prior

Explore our global priorities and goals alongside how we're doing and some of the highlights of our journey so far.

Carbon emissions

Our goal	Our progress	Our journey
Continuous reduction in energy and water consumption of 3-5% per year.	Gaining momentum	 We are replacing light fixtures with LEDs to improve energy efficiency. Measuring water usage has been challenging, so we are beginning to install digital water meters throughout our portfolio to enable real-time leak detection.
Implement minimum water efficiency standards for all fixtures by 2025.	Working on it	 Our buildings, which are 30-40 years old, require significant capital expenditures. As we refurbish and renovate these assets, we instruct our project teams to incorporate efficient solutions to enhance sustainability and performance.
Continuous reduction in waste generation and improvement in recycling rates.	Working on it	 We are exploring waste management options with external service providers. In most municipalities, we are bound by the city's disposal regulations, and waste is not measured at pickup time. Although recycling rates are improving, it remains challenging to monitor the recycling practices of occupiers and tenants.
All assets to achieve 30-50% diversion from landfill by 2030.	Working on it	- See above
Regular e-waste collections at every asset by 2025.	Working on it	 Our property management teams have been instructed to study ways to improve e-waste disposal, particularly in light of anticipated large tenant departures in the near future. After the insolvency of one of our larger tenants, we conducted an auction for the remaining inventory rather than sending it all to waste.
Grey water recycling program for 100% of assets by 2035.	Incubating	



Renewables

Our goal	Our progress	Our journey
Achieve net zero carbon (scopes 1-3) by 2040.	Gaining momentum	 Net Zero pathway study will commence in 2024 to focus on upcoming longer term life cycle replacements and how to replace with renewable ready electric systems.
25% of energy consumption across the portfolio must come from renewable sources by 2030; 50% by 2040; 100% renewable energy consumption by 2050.	Gaining momentum	 Out of our five buildings: Two have a gas provider supplying 100% renewable energy. Four have 100% renewable power for common areas. Two are on district heating, with no control over the energy source. One is a single-tenant building, with no control over the contracts. While we cannot dictate the energy contracts our tenants choose, we actively raise awareness and encourage the use of green energy during lease negotiations whenever available.
Complete solar PV and wind turbine rollout on all viable rooftops or other useable site areas by 2030.	Working on it	 We are currently assessing various operating models for photovoltaic (PV) systems, including whether the landlord or tenant will operate the PV system, or if we will seek a third-party provider and lease the roof space. Legal and tax considerations will define the chosen model, and we are also taking into account additional maintenance and contractual obligations. Discussions have started for two buildings
Full electrification of facilities by 2040 through the elimination of all carbon-based fuel consumption on-site.	Planning	– As above
Transition to climate friendly refrigerants by phasing out HFC refrigerants by 2040.	Planning	- As above



Measurement

Our goal	Our progress	Our journey
Obtain or estimate tenant energy consumption for 100% of portfolio tenancies by 2025.	Gaining momentum	 In the process of optimizing service contracts with facility management and project management to improve energy consumption reporting across the portfolio. This includes implementation of digital solutions.
Install smart metering across the portfolio by 2025.	Gaining momentum	 By the end of 2024, smart meters for electricity will be installed in all common areas of our buildings. Additionally, we are commencing the installation of digital water meters in two out of five buildings this year with plans for the remaining buildings currently in the planning stages.
Improve tracking and data consistency by standardizing GHG emission calculations by 2025.	Gaining momentum	 We are in the process of establishing our property-level dashboard to streamline reporting procedures. Moreover, we are collaborating with our property manager to integrate digital solutions for data collection and analysis.

Biodiversity and habitat

Our goal	Our progress	Our journey
Survey of all assets by 2025 to identify opportunities to create habitats that promote biodiversity.	Working on it	 Beehives have been installed in 2 out of our 5 buildings. We are actively exploring additional initiatives across our portfolio.
Implement drought- tolerant landscaping plan for all assets by 2027.	Working on it	 Included in full refurbishment scope for selected properties occurring over the next few years.









"Collaboration between tenants and landlords has never been stronger."

How do you think this will evolve in the short/medium term?

We must adapt to the evolving market conditions. What is considered "extraordinary" or "extreme" today will become the new "normal" tomorrow. It is our responsibility to adjust our strategies accordingly. We need to collaborate with all parties involved in the lifecycle of our properties, including landlords, tenants, property managers, and facility managers.

What was the highlight for you, or most impactful initiative or action across the portfolio?

Collaboration between tenants and landlords has never been stronger when it comes to ESG initiatives. This enhanced cooperation has enabled us to actively promote new initiatives across our portfolio that may not have been feasible a few years ago. We take pride in continuing to act as an ESG-conscious investor, always considering our tenants' demands and our ESG efforts.

Simone Knopf

Director, Investment Management

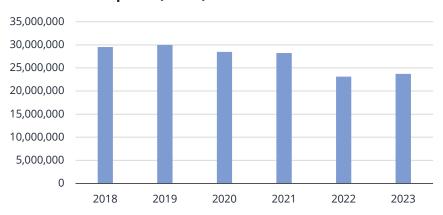


Consumption data report

Summary of emissions (tCO2e)

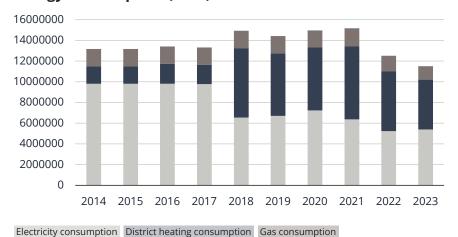


Water consumption (litres)

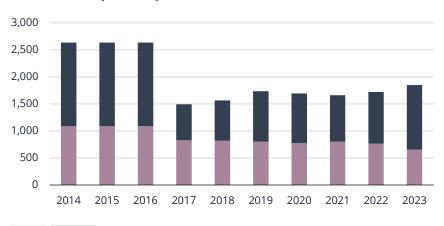


Water consumption

Energy consumption (kWh)



Total waste (tonnes)



Landfill Recycling



Portfolio consumption tables

Natural gas, oil, propane (scope 1 direct)	Total emissions (tCO2e)		
Property	2022	2023	
Cologne 1	-	-	
Cologne 1	-	-	
Cologne 2	-	-	
Berlin	-	-	
München	133.32	118.89	
Stuttgart	143.50	115.58	
Germany	277	234	

Electricity, steam, chilled water (scope 2)	Total emissions (tCO2e)		
Property	2022	2023	
Cologne 1	747.31	770.95	
Cologne 1	191.94	144.34	
Cologne 2	1,138.37	1,347.99	
Berlin	1,553.21	1,070.05	
München	330.72	564.82	
Stuttgart	565.55	606.49	
Germany	4,527	4,505	

Water, landfill waste (scope 3)	Total emissions (tCO2e)		
Property	2022	2023	
Cologne 1	63.65	106.93	
Cologne 1	27.83	34.26	
Cologne 2	329.65	406.03	
Berlin	67.57	83.04	
München	57.44	307.68	
Stuttgart	681.31	361.86	
Germany	1227	1300	

GHG emissions (tCO2e) by use



Total GHG emissions	G emissions (tCo	
Property	2022	2023
Cologne 1	811.0	877.9
Cologne 1	219.8	178.6
Cologne 2	1,468.0	1,754.0
Berlin	1,620.8	1,153.1
München	521.5	991.4
Stuttgart	1,390.4	1,083.9
Germany	6,031	6,039

Energy use intensity (kWh psf)	Intensity (kWh psf)		
Property	2022	2023	
Cologne 1	8.3	8.4	
Cologne 1	15.4	10.0	
Cologne 2	4.9	5.3	
Berlin	8.4	6.4	
München	12.7	15.4	
Stuttgart	8.71	8.18	
Germany	7.83	7.20	

Water use intensity (kWh psf)	Intensity (kWh psf)		
Property	2022	2023	
Cologne 1	11.2	12.0	
Cologne 1	26.9	28.2	
Cologne 2	25.2	26.0	
Berlin	6.3	5.8	
München	5.8	8.1	
Stuttgart	16.0	16.0	
Germany	14.5	14.8	

Waste intensity	Total waste (tonnes psf)	
Property	2022	2023
Cologne 1	0.35	0.52
Cologne 1	0.57	0.57
Cologne 2	1.23	1.23
Berlin	0.91	0.91
München	0.55	1.89
Stuttgart	2.48	2.26
Germany	1.08	1.16



Portfolio consumption tables

Total energy (kWh)			Total waste (tonnes)		
Property	2022	2023	Property	2022	2023
Cologne 1	1,919,424	1,939,714	Cologne 1	81.29	120.72
Cologne 1	745,572	484,305	Cologne 1	27.46	27.46
Cologne 2	2,399,596	2,558,449	Cologne 2	599.55	599.55
Berlin	4,655,292	3,571,475	Berlin	507.90	507.90
München	1,204,073	1,456,031	München	52.38	179.26
Stuttgart	1,592,876	1,496,787	Stuttgart	453.24	413.96
Germany	12,516,833	11,506,761	Germany	1,722	1,849
Electricity (kWh)			Landfill (tonnes)		
Property	2022	2023	Property	2022	2023
Cologne 1	836,012	872,910	Cologne 1	39.34	53.82
Cologne 1	149,448	132,117	Cologne 1	17.16	17.16
Cologne 2	1,408,988	1,741,580	Cologne 2	203.97	203.97
Berlin	1,565,477	984,348	Berlin	41.60	41.60
München	468,447	800,029	München	35.88	156.10
Stuttgart	801,062	859,048	Stuttgart	426.39	183.23
Germany	5,229,434	5,390,032	Germany	764	656
Heating (kWh)			Recycling (tonnes)		
Property	2022	2023	Property	2022	2023
Cologne 1	1,083,412	1,066,804	Cologne 1	41.96	66.90
Cologne 1	596,124	352,188	Cologne 1	10.30	10.30
Cologne 2	990,608	816,869	Cologne 2	395.58	395.58
Berlin	3,089,815	2,587,127	Berlin	466.30	466.30
München	-	-	München	16.50	23.16
Stuttgart	-	-	Stuttgart	26.85	230.73
Germany	5,759,959	4,822,988	Germany	957	1,193
Water (L)					
Property	2022	2023			
Cologne 1	2,579,400	2,767,500			
Cologne 1	1,300,900	1,360,200			
Cologne 2	12,272,000	12,633,000			
Berlin	3,492,000	3,244,320			
München	553,000	769,240			



2,932,000

23,129,300

2,932,000

23,706,260

Stuttgart **Germany**

GRESB real estate benchmark report

2023 scorecard

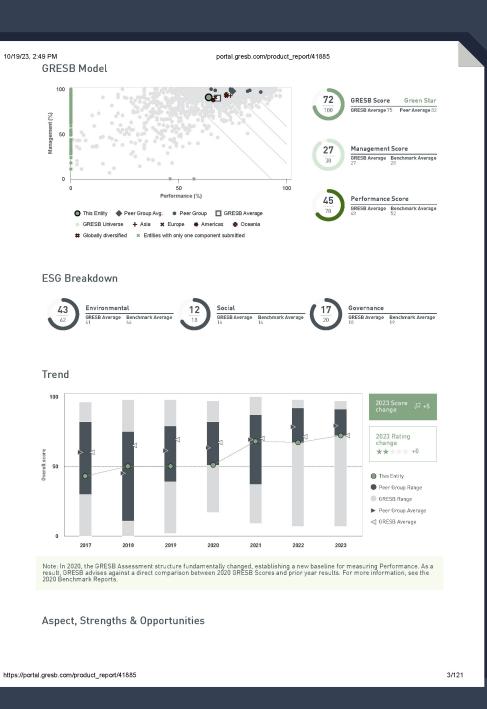


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GRESB real estate benchmark report

2023 scorecard



GRESB real estate benchmark report

2023 scorecard

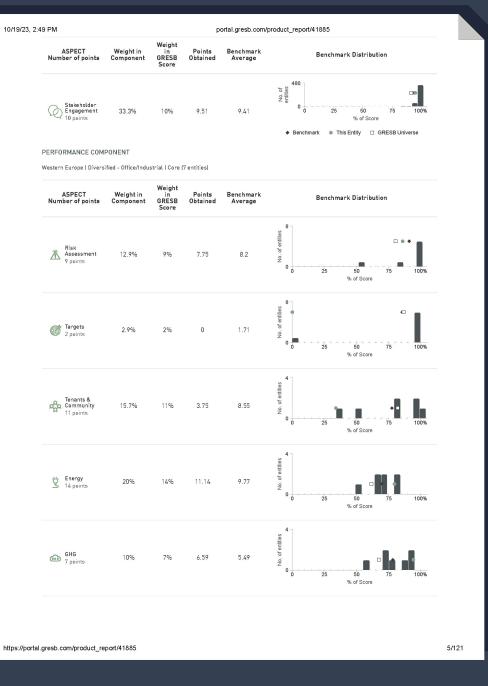
Building Certifications 🕝 Leadership Policies Data Monitoring & Review 100 Reporting Risk Management ত্র Waste Water Stakeholder Engagement 34.1 GHG 🐽 Risk Assessment **Targets** Energy * This Entity Peer Group Average MANAGEMENT COMPONENT Europe | Core | 616 entities | Weight ASPECT Weight in Points Benchmark Benchmark Distribution Number of points Component GRESB Obtained Leadership 23.3% 5.39 6.56 % of Score 600 Policies 4.5 4.34 % of Score 600 Reporting 3.5 points 3.5 3.21 75 % of Score 480 4.25 4.38 https://portal.gresb.com/product_report/41885 4/121

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GRESB real estate benchmark report

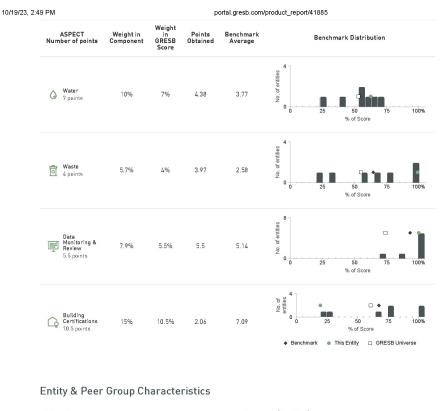
2023 scorecard





GRESB real estate benchmark report

2023 scorecard



This entity		Peer Group (7 entities)	
Primary Geography:	Germany	Primary Geography:	Western Europe
Primary Sector:	Diversified - Office/Industrial	Primary Sector:	Diversified - Office/Industrial
Nature of the Entity:	Private (non-listed) entity	Nature of the Entity:	Core
Total GAV:	\$295 Million	Average GAV:	\$588 Million
Reporting Period:	Calendaryear		
Regional allocation of assets	100% Germany	41% Germany 14% Netherlands 14% France 9% Belgium 6% Italy 4% United Kingdom of Great Britain and Northern Ireland 3% Austria 3% Spain 3% Denmark 2% Finland 2% Luxembourg < 1% Portugal	
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2023

ESG report

Europe

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